



EVEREST GROUP  
INTERNATIONAL

## LEADERSHIP TEAM

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### MANAGING DIRECTOR

Bob Webb



Bob is an M&A Lead Advisor and also a CFO and CRO level executive with over 25 years of financial expertise in all aspects of enterprise transformation and transition as well as CEO to small and mid-sized family businesses and portfolio companies on an interim basis. As an M&A specialist, Bob has led numerous buy and sell-side engagements in multiple industries including Manufacturing, Industrial, Agricultural, E-Commerce, Healthcare and Continuing Education. In operating positions, he concentrates on due diligence, M&A integration, re-capitalizations, consolidations, cost reductions, raising capital, enhanced cash flow, working capital management, viability assessments, and product-line divestitures. Bob's industry experience includes chemical processing, industrial products, technology, consumer products, petroleum, professional services and operating management roles in manufacturing, plant relocations, and distribution operations. He has conducted over 20 high-impact projects throughout the U.S., Europe, and Mexico including the rapid improvement and sale of a company for 9X EBITDA. Bob provides executive coaching in finance, organization, and operations, where he specializes in Lean manufacturing and Lean accounting, and teaches CPE classes in leadership, management, and accounting. His corporate experience includes DuPont, Dover Corporation, and equity interests in privately-owned companies. Certifications include CPA. **(B.S., Business Administration, University of Tennessee)**